



The Enterprise

The Newsletter of Central States Enterprises

Vol. 2 Iss. 2
Since 2014

CSE Crew Lead Spotlight: Dave McCullum

Kat Benton

Marketing & Communications Specialist

Dave McCullum has been in the pest control and fumigation industries for the past 12 years. For most of these years he has been a trusted and experienced crew lead for Central States Enterprises dating back to 2004. He is highly regarded as a veteran employee to the company.



McCullum (pictured above) preparing to enter a facility and fog.

McCullum deals with day to day crew operations and supervises work orders on job sites.

Not much has changed in the past decade for McCullum except for the increase in safety measures for both the customer and the fumigators.

“The way we fumigate bunkers used to be phosphine, and now it’s mainly Pro-fume. The results are quicker, the set-up is simpler and safer, and it’s residue-free,” said McCullum.

What McCullum enjoys about his position with Central States Enterprises is “traveling – seeing different parts of the country and meeting new people. I’ve met a lot of good people, and made a lot of good friends.”



Thadd Bigler

CSE Vice President

Calendar Year 2016, thus far, has presented unique opportunities for CSE. The Wheat and Feed Grain Markets have slowed down to a crawl. Markets indicate a lengthy carry thus more bushels will be stored for longer periods of time. To sum this up, we are posting record fumigation volumes for corn and milo as well as for carry over wheat.

With HRW harvest winding down in Kansas, Texas, Oklahoma, and Southern Nebraska, it is encouraging to hear reports of above average yields and test weights across this vast growing region. Perhaps the only discouraging aspect with the HRW crop is the lack of marketable protein. Where did it go and how do we find it? This is the question that several customers have presented to us. Incorporated within our inspection program, CSE offers power probing and sampling to assist customers with grades, weight, and protein. Relating this back to the grain marketing aspect, customers realize the importance of maximizing profits by being able to find sub lots of wheat that have the protein requirements that processors are looking for. Thus far we have probed in excess of 15,000,000 bushels. CSE is proud to offer this service as well as the necessary probing equipment for those customers that wish to do their own sampling.

Whether it is inspection, probing, spraying, or fumigation, CSE stands ready to assist you in preserving your grain and satisfying your needs. We wish our customers a safe and profitable summer.

- Thadd Bigler



Central States Enterprises at the 2016 GEAPS EXCHANGE in Austin, TX. CSE was part of the record breaking number of exhibitors that boasted nearly 2,900 visitors representing 28 different countries. Central States is looking forward to next year’s event in Kansas City.

**SINCE
1995**

**YOU PUT OUT THE HIT:
WE FULFILL THE CONTRACT**

 **INLAND DIVISION SERVICES**

*Residue-Free Recirculation,
Custom Spray Bin Application,
Empty Grain Bin Application,
Customized Fumigation Management Plan,
Post-Harvest or Food Plant Fumigation,
Crack and Crevice Treatment,
Precision ULV Fogging, Pheromone Trapping,
Plant Protection and Quarantine [PPQ],
Inland Container and Railcar Fumigations*

 **IMPORT/EXPORT EXPERTS**

*Vessel (All Commodities), Ships, Barges,
Warehouse: Space and Bagged Commodities,
Import/Export Containers and Cargo,
PPQ, ISPM -15 Wood Stamping,
Air Freight Cargo, and Equipment Cleaning*

 **CHOOSE YOUR CHEMICAL**

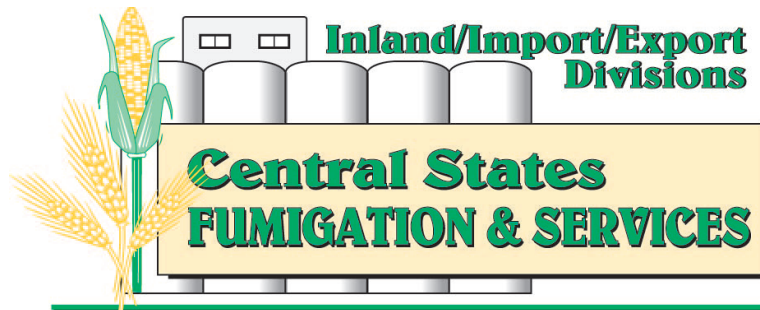
*All services can be provided using
Aluminum Phosphide, Methyl Bromide,
Eco2Fume[®], Profume[®], or Vikane[®]*

**We are the Premier Provider of
Commodity Fumigation Services
and Products from coast to coast.
(800) 527-8215**

Visit Us Online:
www.centrale.com



**SAMPLING. INSPECTION.
DETECTION. REMEDIATION.**



**Central States personnel combine for 230 years of industry experience.
We have offices and service outlets in GA, KS, LA, TX, VA, and WA.
Call us today for a free quote, and let us earn your business (800) 527-8215.**